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Business Moving to Gardiner's Libby Hill Business Park

Gardiner, ME, September 25, 2009 — Gardiner's Libby Hill Business park is growing once again! **Northeast Radiant Technology** (NRT) purchased a development lot at Gardiner's business park this September and has already begun clearing the lot. The company plans to be in their new office building as early as this winter. NRT will also showcase their design work in the new building and tap into the energy efficiencies that go along with this latest technology.

NRT is co-owned and operated by Rob Brown and David Michaud. Rob and David started the business in 2002 and located in Gardiner 2005. The company has six full time employees and includes skills such as, drafting, technical sales, mechanical design and fabricating. NRT designs radiant heating systems (to be installed in floors, ceilings, walls, etc) and supplies the tubing materials for new and existing buildings. The company has clients from as far away as Alaska and gains much business through their website, www.nrtradiant.com. NRT likes Gardiner for its central location, and according to Dave Michaud, "...bringing dollars into the state of Maine and keeping it in the local economy."

NRT has been one of Gardiner's "local business success stories." Rob and Dave moved the business to Gardiner in 2005 with the assistance of the City's revolving loan fund program. Over time, NRT was selected for radiant system design in new residential and commercial projects. As the workload grew, Rob and Dave hired employees and began to fill their office space located on Winter Street. In 2008, NRT was awarded the Gardiner Board of Trade's Cobbossee Award in recognition of their success. Recently, the company was featured in the Kennebec Journal for working on a major solar heating system in Gardiner. With success, and business growth (including expanding warehouse needs), came the company's demand for a location to meet their long term needs.

"The City is pleased that NRT chose the Libby Hill Business Park to locate their new office building and stay in Gardiner," said Mayor Andy MacLean. "Having a technical design company, which has customers from all over the country, helps promote Gardiner and diversifies the group of businesses currently in the park."

NRT joins Gardiner's Libby Hill Business Park at a very exciting time. Currently, the City is wrapping up its' expansion of the Libby Hill Business Park. The project will be complete this September and includes the addition of 12 new lots, ranging from 1.5 to approximately 14 developable acres. NRT will be at the entrance road of the expansion area directly across from another new business development, Dennison Lubricants. Having both new businesses at this location creates a great gateway for the expansion area.

“We look forward to moving operations to the Libby Hill Business Park and into our own building. Rob and I have really enjoyed working with the City, the Gardiner Board of Trade and many others who helped make this possible,” says co-owner David Michaud.

Several organizations worked together to help make this project a reality. The Kennebec Valley Council of Government provided gap financing through their revolving loan fund program. The state of Maine’s Department of Economic and Community Development certified the company as a Pine Tree Zone business, which helps provide tax incentives for the development. And last but not least, the City and the Gardiner Board of Trade worked together to close the deal on the real estate.

NRT joins several other successful companies already located at the Libby Hill business park. Pine State Trading, EJ Prescott and Dennison Lubricants are three other local companies that have built facilities, since the park began in 2000. Also located at the park, Harper’s Development currently leases space to Scientific Games. To date, the park has generated over \$26 million in investment, as well as hundreds of jobs.

Of the original 16 Libby Hill Business Park lots pre-permitted among 140 acres, only 3 lots remain available in Phase I. These lots range in size, from 2.5 to 3.5 developable acres. To accommodate larger scale projects, Gardiner has built the infrastructure for 12 new pre-permitted lots, as a part of Phase II business park construction. Gardiner has a number of incentives to help attract new businesses, from tax increment financing, revolving loan fund assistance, to utilizing the Pine Tree Zone designation.

For more information, please contact Jason Simcock, Planning & Development Director, at 207-582-6888, or email to econdev@gardinermaine.com.