CITY OF GARDINER
FIRE & RESCUE DEPARTMENT
MEMORANDUM

To: Jeff Kobrock, City Manager, Pat Gilbert, DCS
Mayor Brian Rines, PhD. & Council Members

From: Chief Mark Kimball

Subject: New Ambulance Purchase

Date: October 26, 2005

At the October 12th Ambulance Advisory Board meeting, the members of the board approved the replacement of our two, 2000 ambulances as a beneficial move, to keep in line with our 5-6 year replacement plan. Both vehicles are paid in full and currently have a high trade-in value of $23,000.00.

At this time, I would like to propose the trade of both 2000 ambulances so the City can get the most value from the trade-in. The vehicles we are seeking your approval to purchase come with a lifetime warranty on the ambulance body. This could mean significant future savings. We would only have to replace the chassis of the unit, not the entire ambulance in 2012, as we have done in the past. Remounting the body versus the complete ambulance would represent savings of approximately $20,000.00 per unit at today's cost.

Preliminary lease quotes from the Maine Municipal Bond Bank, who bid out the lease contracts stated the current interest rates, have been running between 3.75%-4.73%. The highest projected payment would be $36,830.61 per year over the next six years at a rate of 4.73%, although I expect to receive a lower rate. Our previous lease payment for both vehicles totaled $32,713.57.

The breakdown to purchase two-2006 ambulances for a total of $190,000 is as follows:

Ambulance price	$	123,200.00
Less Ford Finance Discount	$	-4,600.00
Lifeline Vehicle Discount	$	-600.00
Subtotal	$	118,000.00
2000 Vehicle trade-in Allowance	$	-23,000.00
TOTAL	$	95,000.00 each for a total of $190,000.00

If you need any additional information or have any questions, please let me know.